



## 2011 NATIONAL DUES RATES

### All Membership Categories

#### CONTRACTORS

Contractor Member Definition: Contractors consist of concrete paving contractors that pave: highways, airports, streets, roads, industrial and parking areas; concrete pavement restoration contractors that restore concrete pavements by: patching, stabilizing, diamond grinding, joint/crack resealing, and retrofitting dowel bars and reinforcing; contractors or pavement specialty contractors that build or repair: cement-stabilized bases, shoulders, barriers and bridges. A contractor member shall include a person, partnership, subsidiary, affiliated entity or full corporation engaged in the type of work described.

Volume of assessable work awarded in 2009 in U.S.	National Core Dues
Less than \$1.0 Million	\$500
\$1.0 to \$2.9999 Million	\$1,000
\$3.0 to \$4.9999 Million	\$2,000
\$5.0 to \$6.9999 Million	\$4,000
\$7.0 to \$8.9999 Million	\$6,000
\$9.0 to \$10.9999 Million	\$8,000
\$11.0 to \$12.9999 Million	\$10,000
Greater than \$13 Million	\$12,000

**Assessable\* work includes:**

- Highway Concrete Paving
- Airport Concrete Paving
- Street/Road Concrete Paving
- Industrial Concrete Paving
- Pervious Concrete Paving
- Pre-cast Concrete Pavement
- Roller-Compacted Pavement
- Full- and Partial-Depth Patching
- Diamond Grinding and Grooving
- Joint and Crack Sawing & Sealing
- Retrofitting Dowel Bars and Tiebars
- Slab Stabilization/Jacking
- Concrete & RCC Shoulders
- Cement-Stabilized Subbases

*International Contractors:* Annual dues are \$1500.

\* If applied locally

Special Considerations:

1. All contractors that join a local paving promotion organization that is affiliated with ACPA, must also join ACPA nationally.
2. All contractors must join ACPA National through an affiliated chapter or state association unless one does not exist in their territory. (Contractors from areas without an affiliated local chapter may join ACPA National directly.)
3. All contractor members within affiliated chapter or state association territories must designate a "home" chapter based on either: 1) the chapter whose territory contains the company's headquarters, or 2) the chapter where the company performs the majority of its concrete paving.
4. As a fundamental agreement of membership, all contractors are obligated to pay ACPA national core dues and pay assessment dues to any affiliated chapter/state associations in which they perform work.
5. The assessment rates and other requirements of each chapter apply to the work within its territories performed by any contractor member, regardless of their designated "home" chapter.
6. Assessment rates and other requirements vary by chapter and apply to the work within its territories performed by any contractor member. Local assessment rates are published on the Association's members-only web page at [www.pavement.com](http://www.pavement.com).
7. ACPA national core dues for the current year are based on the volume of assessable work awarded to the contractor in the previous year.
8. ACPA National Core Dues for new members may be pro-rated in monthly increments for any member joining after April 30th. Members that join in the quarter of the year must pay the full annual dues or quarterly dues for the appropriate volume classification.

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## CEMENTITIOUS-BASED PRODUCT COMPANIES

<b>Cement manufacturers with production plants in the U.S.</b>	<b>Rate per Plant</b>
1 <sup>st</sup> plant	\$15,000
2 <sup>nd</sup> to 3 <sup>rd</sup> Plant	\$12,500 ea.
4 <sup>th</sup> to 6 <sup>th</sup> Plant	\$10,000 ea.
7 <sup>th</sup> to 10 <sup>th</sup> Plant	\$7,500 ea.
11 <sup>th</sup> to 15 <sup>th</sup> Plant	\$2,500 ea.
16 <sup>th</sup> and Any Additional Plants	\$1,000 ea.
<b>Distributors or brokers w/o plants</b>	<b>Annual Dues</b>
Annual Dues	\$15,000/yr
<b>Other cementitious material suppliers</b>	<b>Annual Dues</b>
Annual Dues	\$5,000/yr

Cementitious-based product company members consist of manufacturers, distributors, suppliers or brokers of portland cement or portland cement-based products, such as blended cements, and fly-ash suppliers.

Eligible companies include those that supply cementitious or other binder products for use in the following paving segments/products:

- Highway Concrete Paving
- Airport Concrete Paving
- Street/Road Concrete Paving
- Industrial Concrete Paving
- Pervious Concrete Paving
- Roller-Compacted Concrete Paving

Companies that supply or manufacture products supplied in bags or limited quantities for use in repair and patching work are eligible to join through the material/manufacturer/supplier membership category.

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## MATERIAL MANUFACTURER/SUPPLIERS

**Material Member Definition:** Material Manufacturer/Supplier Members must be firms providing essential materials (other than bulk cementitious products) for contractors, such as ready mix concrete, aggregates, concrete admixtures, fibers, curing compounds, dowels, reinforcing steel, pre-cast slabs, joint sealants, patching materials, geotextile fabrics, etc.

**Companies that sell or distribute products exclusively within one chapter's boundaries:**

- May join ACPA through local chapter, with option to belong to ACPA nationally.
- Annual National Dues are \$400.
- Dues are forwarded through the chapter.
- Only companies that sell or distribute their concrete paving product(s) exclusively within a single chapter's boundaries are eligible to belong locally, without national membership.

**Companies with regional, national or international sales:**

- Must join ACPA through national organization.
- Determine their membership classification based on annual sales volume in the U.S. concrete pavement industry using the table (above).
- ACPA encourages all material manufacturer/supplier members to join affiliated Chapter/State paving associations, although local membership is not a pre-requisite of membership in ACPA National.

<b>Revenue (Millions)</b>	<b>Membership Class</b>	<b>National Dues</b>
\$0 to \$1.0 M	A	\$2,000
\$1.0 M - \$2.5 M	B	\$2,750
\$2.5 M - \$5.0 M	C	\$4,500
\$5.0 M - \$15.0 M	D	\$9,000
\$15.0 M - \$25.0 M	SILVER	\$10,000
\$25.0 M - \$35.0 M	GOLD	\$14,500
More than \$35 M	SUSTAINING	\$16,000

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## EQUIPMENT MANUFACTURER/DISTRIBUTORS

Equipment Member Definition: Equipment Manufacturer Members shall be manufacturers, suppliers and distributors of equipment utilized in the concrete paving industry and related activities.

**Companies that sell or distribute products exclusively within one chapter's boundaries:**

- May join ACPA through local chapter, with option to belong to ACPA nationally
- Annual National Dues are \$400.
- Dues are forwarded through the chapter.
- Only companies that sell or distribute their concrete paving product(s) exclusively within a single chapter's boundaries are eligible to belong locally, without national membership.

Revenue (Millions)	Membership Class	National Dues
\$0 to \$1.0 M	A	\$1,900
\$1.0 M - \$2.5 M	B	\$3,800
\$2.5 M - \$5.0 M	C	\$5,100
\$5.0 M - \$15.0 M	D	\$8,000
\$15.0 M - \$25.0 M	SILVER	\$19,300
\$25.0 M - \$35.0 M	GOLD	\$22,800
More than \$35 M	SUSTAINING	\$29,300

**Companies with regional or national sales:**

- Must join ACPA through national organization.
- Determine their membership classification based on annual sales volume in the U.S. concrete pavement industry using the table (above right).
- ACPA encourages all equipment manufacturer/distributor members to join affiliated Chapter/State paving associations, although local membership is not a pre-requisite of membership in ACPA National.
- Equipment suppliers that sell diamond blades and belong to IGGA may deduct their blade assessment dues from the ACPA dues (to a minimum of \$2500) per the IGGA/ACPA Affiliation Agreement.

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## ALLIED INDUSTRY COMPANIES

Allied industry membership is available to companies that produce/distribute products that are not used directly in paving, or "on the grade." Essentially, eligible companies' products and services are used "upstream" of traditional paving processes. Eligibility is based on the following:

- Manufacturers and distributors of stock materials, components, or parts used in the manufacture or fabrication of value-added products that are produced and distributed by companies meeting the ACPA Equipment and Materials Division categories, as well as the Ready Mixed Concrete Producer and Cement Company categories. (Examples of products produced by qualified companies include: rolled steel stock, certain chemicals and plastics, components used by equipment OEM's, and the like.)
- Companies that produce and distribute directly to paving contractors and agencies are not be eligible for membership in this category.
- Companies that produce equipment, materials, or other value-added products, and which are eligible for Materials or Equipment Division membership must participate in those categories.

Revenue (Billions)	Annual Dues
Less than \$0.5 B	\$500
\$0.5 B - \$1.0 B	\$1,000
\$1.0 B - \$5.0 B	\$1,500
\$5.0 B - \$10.0 B	\$3,000
More than \$35 M	\$5,000

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## CONSULTANT & SERVICE BUSINESSES

Consultant/Service Business Definition: Consultant and service business members shall be individual professionals or companies providing consulting or other services for engineering design, construction management, field testing, laboratory testing, forensic evaluation, technology transfer, training, research, local insurance, professional development or publishing to the concrete pavement industry.

Annual dues for consultant and service business that join through an affiliated chapter are \$550.

Type	Annual Dues
Individual Professional	\$410
Firm/Corporate	\$510
Research	\$775
International	\$385

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## ALLIED ASSOCIATIONS

Association Member Definition: Associations shall be independent organizations representing groups with interests/objectives similar and compatible with ACPA.

A local paving or pavement association that represents a state or larger territory is not eligible. Such organizations may apply for a charter to become an ACPA affiliate (chapter).

Type	Annual Dues
State/Local	\$860
National/Regional	\$1,775
International	\$385

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## INDIVIDUAL AFFILIATES

Individual Affiliate Member Definition: Affiliate members shall be individuals not actually engaged as employees of companies that are contractors, material suppliers, material haulers, cement suppliers, equipment manufacturers, equipment distributors, professional consultants, or associations, but who are interested in improving the quality of concrete pavements or in the promotion of concrete pavement and the purposes of the Association.

Type	Annual Dues
Student	\$25
Professors/Instructors	\$75
Government Employees	\$100
Professional	\$385
International	\$385

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## HONORARY LIFE MEMBERSHIP

The Association may honor an individual for the performance of distinguished service for the Association, the industry or the Nation by a unanimous vote of the Board of Directors. Such Honorary Member shall be entitled to the privilege of membership as an individual without payment of dues.

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